

## Monthly allocation of Syllabus

Skill Subject: Retail

Level: 1

Duration: 1<sup>st</sup> July to 31<sup>st</sup> March

Class: 9<sup>th</sup>

Month	No. of Working days	Title	No. of Teaching Periods	No. of Revision Periods
July	26	Unit Code - RS 101 (Retail Basics) Unit Code - RS 102 (Communication Basics)	16  05	04  01
August	23	Unit - RS 102 (Communication Basics) Unit RS 103 (Goods Management in Retailing)	05  10	02  06
September	15	Unit - RS 104 (Customer Service) Half yearly Syllabus	12	03
October	16	Unit - RS 105 (Packaging and Bagging in Retail)	16	-
November	23	Unit - RS 106 (Hygiene and safety practices)	18	05
December	23	Unit - RS 107 Work Effective in Retail operations	23	-

*It is certified that this "monthly allocation syllabus" covers the whole syllabus*

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## Monthly allocation of Syllabus

Skill Subject: Retail

Level: 1

Duration: 1<sup>st</sup> July to 31<sup>st</sup> March

Class:

Month	No. of Working days	Title	No. of Teaching Periods	No. of Revision Periods
January	16	Revision of all units		
February	21	Viva preparation		
March	10	Complete Revision		

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## Monthly allocation of Syllabus

Skill Subject: *Retail*

Level: *2*

Duration: *1<sup>st</sup> July to 31<sup>st</sup> March*

Class: *8<sup>th</sup>*

Month	No. of Working days	Title	No. of Teaching Periods	No. of Revision Periods
<i>July</i>	<i>26</i>	<i>Unit Code - RS 201 Retail Operations</i>	<i>26</i>	<i>-</i>
<i>August</i>	<i>23</i>	<i>Unit code - RS 202 Merchandise Planning</i>	<i>20</i>	<i>03</i>
<i>September</i>	<i>15</i>	<i>Unit code - RS 203 Store Operations (Half Yearly Syllabus)</i>	<i>15</i>	<i>-</i>
<i>October</i>	<i>16</i>	<i>Unit code - RS 204 Billing and Cash Management</i>	<i>16</i>	<i>-</i>
<i>November</i>	<i>23</i>	<i>Unit Code - RS 205 Security Operations + Housekeeping in Retail</i>	<i>20</i>	<i>03</i>
<i>December</i>	<i>23</i>	<i>Unit code - RS 206 Communication at workplace</i>	<i>20</i>	<i>03</i>

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## Monthly allocation of Syllabus

Skill Subject :

Level: 2

Duration :

Class :

Month	No. of Working days	Title	No. of Teaching Periods	No. of Revision Periods
January	16	Unit Code - RS-207 Health care and Personal Grooming	10	06
February	21	Revision of all units Viva Preparation	-	21
March	10	Complete Revision		

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## Monthly allocation of Syllabus

Skill Subject: Retail

Level: 3

Duration: 1<sup>st</sup> July to 31<sup>st</sup> March

Class: XI<sup>th</sup>

Month	No. of Working days	Title	No. of Teaching Periods	No. of Revision Periods
July	26	<u>Unit Code - RS 301</u> Fundamentals of Retailing	16	04
		<u>Unit Code - RS 302</u> Retail Marketing Mix	04	02
August	23	<u>Unit Code - RS 302</u> Retail Marketing Mix	15	05
		<u>Unit Code - RS-303</u> Merchandising Management	03	-
September	15	<u>Unit Code - RS 303</u> Merchandising Management (Half yearly Syllabus)	12	03
October	16	<u>Unit Code - RS 304</u> Retail Store layout and Design.	16	00
November	23	<u>Unit Code - RS 305</u> Retail Selling Skills	23	-
December	23	<u>Unit Code - RS 306</u> Customer Relationship Management (CRM)	23	-

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## Monthly allocation of Syllabus

Skill Subject :

Level: 3

Duration :

Class :

Month	No. of Working days	Title	No. of Teaching Periods	No. of Revision Periods
January	16	<u>Unit Code - RS-307</u> Health, safety + hygiene in Retailing	16	-
February	21	<u>Unit Code RS-308</u> Business Communication	15	06
March	10	Complete Revision		

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## Monthly allocation of Syllabus

Skill Subject: Retail

Duration: 1<sup>st</sup> July to 31<sup>st</sup> March

Level: 4

Class: XII<sup>th</sup>

Month	No. of Working days	Title	No. of Teaching Periods	No. of Revision Periods
July	26	<u>Unit Code - RS 401</u> Advance Retailing	20	06
August	23	<u>Unit Code - RS 402</u> Inventory Mgt. in Retailing	20	03
September	15	<u>Unit Code - RS 403</u> Security + Housekeeping Supervision in Retail	15	-
October	16	<u>Unit Code - RS 404</u> Retail Sales Management	16	-
November	23	<u>Unit Code - RS 404</u> Retail Sales Mgt. <u>Unit Code RS 4105</u> Supply Chain Mgt.	05 16	02 -
December	23	<u>Unit Code RS 405</u> Supply Chain Mgt. <u>Unit Code RS 406</u> Non Store Retailing	03 15	02 03

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## Monthly allocation of Syllabus

Skill Subject :

Level: 4

Duration :

Class:

Month	No. of Working days	Title	No. of Teaching Periods	No. of Revision Periods
January	16	<u>Unit Code 407</u> Event Management in Retail	16	—
February	21	<u>Unit Code - 408</u> Managing Cash & Accounting in Retail	16	05
March	10	Complete Revision		

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